

Tips to Elevate Engagement Professionals



1 Your Program is More Than a Calendar	Notes:
"C	Notes.
"Say yes to the small and no to the big."	
- LAURA ELLEN CHRISTIAN, VICE PRESIDENT OF CLIENT	
ENGAGEMENT, AGE-U-CATE TRAINING INSTITUTE	
2 What if Residents Had a More Active	
Role in the Planning Process?	
————	
"Elders living in grass huts in Africa with children	
around their feet are often happier than people in	
assisted living homes with a chandelier over	
their heads"	
-EMI KIYOTA, IBASHO, AND QUOTE PROVIDED BY JILL VITALE-AUSSEM, PRESIDENT AND CEO, CHRISTIAN LIVING COMMUNITIES	
3 Community Engagement = Collaboration	
"The best engagement comes from collaboration.	
It's less about budgets and more about getting it	
done!"	
- TANA GALL, PRESIDENT, MERRILL GARDENS	
4 Turn Your Gaze Inward	
"We need elders, more than ever, because of their	
unique ability to enrich us. They are the human	+ 1 1 1 1 4 1 1 1 1 1 1
equivalent of superglue."	
- DR. BILL THOMAS, CO-FOUNDER, EDEN ALTERNATIVE	Priorities :
5 Stop Buying "Stuff"	
"Budget-friendly program opportunitiesmovement,	
breathing, going outdoors, practicing gratitude,	
and building connections.	
-KELLY STRANBURG, PRINCIPAL LE3 SOLUTIONS	



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6 Learning About the Growth Factor	Notes:
"This battle against "activities" no longer strikes	notes.
my uncomfortable chord that needs to appease	
the masses. Instead, it confirms the same disruptive	
innovation that Bob Kramer spoke about. It confirms	
we are progressing and innovating. I think people	
are ready for the change. Is the change a word? No.	
It is more than that, but I think it is a good place start."	
- SARA KYLE, PRINCIPAL & FOUNDER, LE3 SOLUTIONS AND BOB KRAMER, FOUNDER & FELLOW, NEXUS INSIGHTS	
BOB KRAMER, FOUNDER & FELLOW, NEXUS INSIGHTS	
7 Boardroom Confidence	
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"Get a meeting with the CEO by making a personal	
connection. Find out what makes them tick. Extend	
a personal invitation to community events."	
a personal invitation to community events.	
- JACK YORK, FOUNDER OF IN2L	
8 Engagement Begins with Discovery	
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"The fundamental element of all engagement is	
knowing authentically and firsthand who the resident	
was, is, and aspires to become."	
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-SARA KYLE, PRINCIPAL & FOUNDER, LE3 SOLUTIONS	
• Doubt Take it Dougonal - Level He	
9 <u>Don't Take it P</u> ersonal – Level Up	+ x 1 4 x 1 4 x 1 4 x 1
"Leadership isn't a knowledge base. It is a practice.	Priorities :
It's small things we repeatedly do."	
- JAMES LEE, CEO & CO-FOUNDER, BELLA GROVES	
- James Lee, Ceo & Co-Pounder, Bella Groves	
10 Self-Advocacy & Professional	
	
<u>Development</u>	
Excellence is never an accident. It is the result of	
high intentions, sincere effort, intelligent direction,	
skillful execution and the vision to see obstacles as	
opportunities.	
opportunities.	
-UNKNOWN	